



Why Epson?

World's only in-office secure paper recycler

EPSON PaperLab A-8000

Leading automation provider since 1980

Ten years since our first generation transparent multi-media mobile viewers

World's leading projector manufacturer since 2001

1.14M€/\$ per day on R&D

Unique PrecisionCore Micro
Piezo inkjet Heat-Free Technology
and high capacity inks





EPSON EXCEED YOUR VISION

Epson is committed globally to adoption of

100% renewable 2023

- All Epson finished products are produced in Epson-owned factories
- All labour workers at site are managed under Epson standards
- Health and safety are managed under high Epson standards
- Quality, cost, delivery are managed by Epson
- Supplier evaluation and audits follow same Code of Conduct (RBA)































for our business

























Office equipment market evolution

Stage 5 Sustainable HW important – energy efficient, supporting Solutions companies achieve sustainable goals Stage 4 Process and Workflow Process **Solution Sale** Product is secondary to service No perceived H/W difference Stage 3 Application focus **Application Sale** Software bundle Hardware drives sales Stage 2 Move to multifunctional devices Connected MFP Introduction of network generation Declining H/W differential Stage 1 Standalone Focus on specification Clear H/W differences Copier Value was functionality





What's happening in the print market?

IT decision makers have an ecology requirement and most agree that inkjet is more environmentally friendly than laser







of IT executives plan to dedicate up to half their budget to **sustainable products** and services of managed print services customers will rate the vendor's **sustainability program as a major factor** in choosing a print service provider

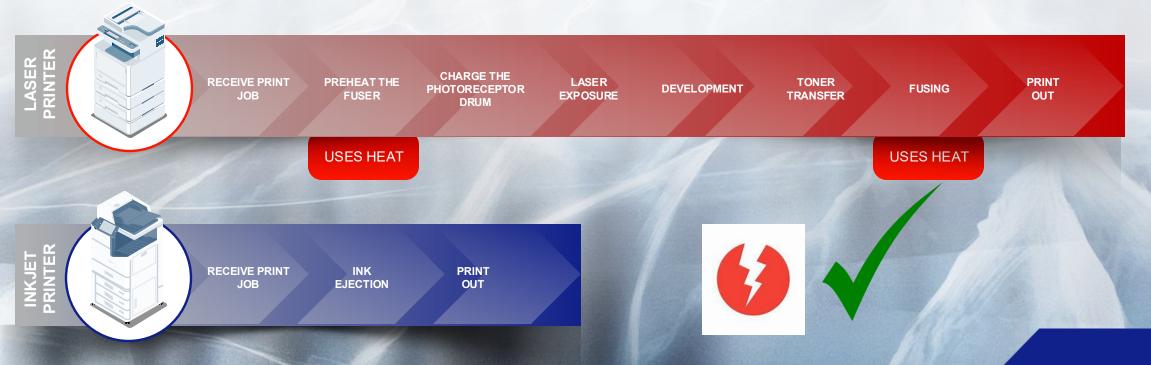
of respondents stated that inkjet printers/MFPs are more environmentally friendly than laser printers/MFPs



Heat-Free Technology

We continue to invest in our Heat-Free Technology which is under pinned by our Piezo technology.

Piezo applies pressure to fire the ink from the printhead.





How do we capture value

Sustainability

Energy saving

Resource saving

Reliability

Less downtime **User-friendly** Less intervention

Less consumables Low power and maintenance consumption

Security Ink durability

High printing quality





Productivity

High performance High quality

Fast FPOT



A4 Mono RIPS

Scanner

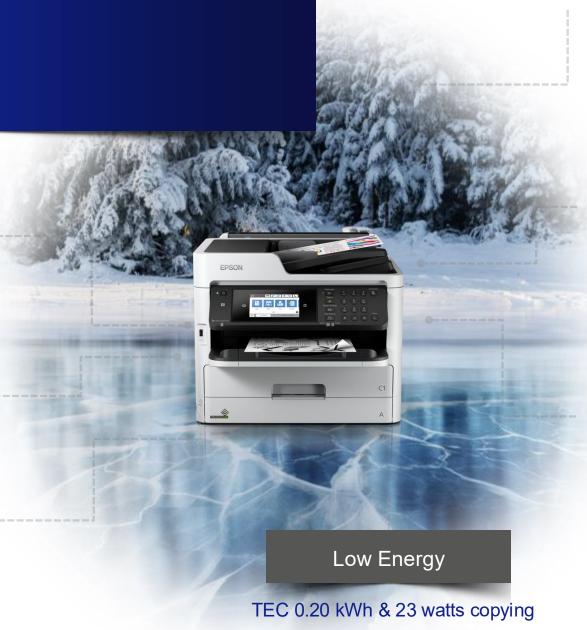
Colour, Double-sided, 200 dpi, ADF 5 sec/page (colour)

Display

10.9cm Colour Touchscreen LCD

Replaceable ink packs

5,000, 10,000 and 40,000 pages



Productivity

Print, scan, fax and copy with minimal downtime FPOT 5 sec 24 pages/min 15 A4 Pages/min Duplex

Interface

Ethernet connection
Wireless
Hi-Speed USB,
Near Field Communication
(NFC)

Paper capacity

80-Sheet Multi-Purpose
Tray, 250-sheet paper tray
2 x 500-Sheet Optional
paper trays
Maximum paper input
1,330



A4 Colour RIPS

Scanner

Colour, Double-sided, 200 dpi, ADF 5 sec/page (colour)

Display

10.9cm Colour Touchscreen LCD

Replaceable ink packs

XI Black 10k XL Colour 5k XXL Black 50k XXL Colour 20k



Productivity

Print, scan, fax and copy with minimal downtime FPOT 4.8 sec 24 pages/min 15 A4 Pages/min Duplex

Interface

Ethernet connection
Wireless
Hi-Speed USB,
Near Field Communication
(NFC)

Paper capacity

80-Sheet Multi-Purpose
Tray, 250-sheet paper tray
2 x 500-Sheet Optional
paper trays
Maximum paper input
1,330



A3 Colour RIPS

Scanner

150-sheet ADF More compact

Display

10.9cm Colour Touchscreen LCD

High ink Yields

C879R Black 86,000 Colour 50,000 C878R Black 20,000 Colour 20,000



Productivity

25ppm colour and B/W FPOT 5.3 sec.

Interface

Optional ethernet connection Wireless

Paper capacity

Front: 250 sheet Rear: 150 sheets Option: 500 sheets x3



Low Intervention

Large ink yields on RIPS product range allow for ultra low intervention. Less downtime for users, less consumables to store and for the reseller, limited management of supplies.

x9 ink pack





x44 toner cartridges



Workforce Enterprise

Finishing

Improved finishing capability with for example booklet finisher and hole punch option

Display

22.7cm/ 8.93" touch screen LCD

Replaceable ink packs:

100k black yield (x2 cartridges of 50k) and 50k colour



Productivity

60ppm,75ppm and 100ppm FPOT: 5.4 seconds

Scanner

Scanning up to 110ipm

ECO Conscious

More Eco conscious than any A3 laser printer available from any manufacturer

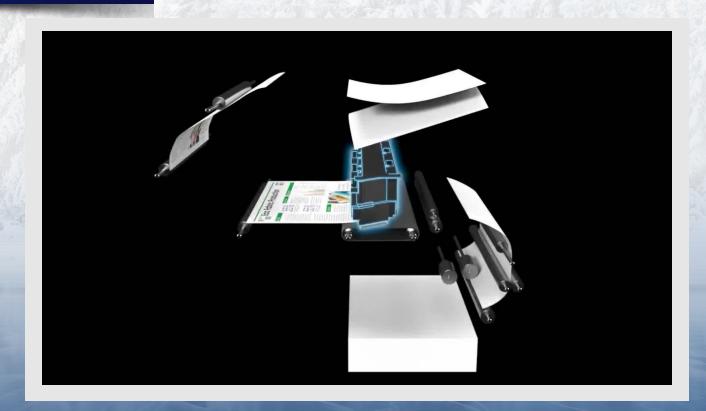


TEC 0.31 kWh & 170 watts copying

Line Inkjet technology



The printhead moves across the width of the page



Stationary printhead prints across the width of the page – non-stop, high-speed paper feeding

100ppm



Introducing the new WorkForce Enterprise





Introducing the new WorkForce Enterprise

WorkForce Enterprise AM C4000

WorkForce Enterprise AM C5000

WorkForce Enterprise AM C6000



Smallest footprint in its class

Enhanced Productivity

Reduced downtime

Low Energy consumption

Low TCO

Modular configuration



AM = Advanced Multifunction Colour Series



A4 LIJ Colour MFP AM-C400 / AM-C550

Scanner

50 ipm Colour, Doublesided, 200 dpi, 100pages ADF 6.6 sec/page (colour)

Display

25.6 cm Colour Touchscreen LCD

Replaceable ink packs

Black 31k Colour 28k



Height)

C550 > TEC 0.21 kWh/week

*Standalone Copying (ISO/IEC 24712 Pattern)

Productivity

FPOT 6.4 sec / 5.9 sec 40 pages/min / 55 pages/min

Interface

Lan port Wi-Fi Dongle **USB** port

Paper capacity

Standard paper capacity 600 pages Maximum paper input 2,100 pages

Product Portfolio – Colour & Mono

